



NEWSLETTER



BMG SECURES MAJOR OIL CONTRACT WITH SUNOCO, LLC

We are proud to announce that BMG has signed a one-year Time Charter Contract with SUNOCO, LLC, effective April 28, 2025. P. 02



ANCHORED IN EXCELLENCE

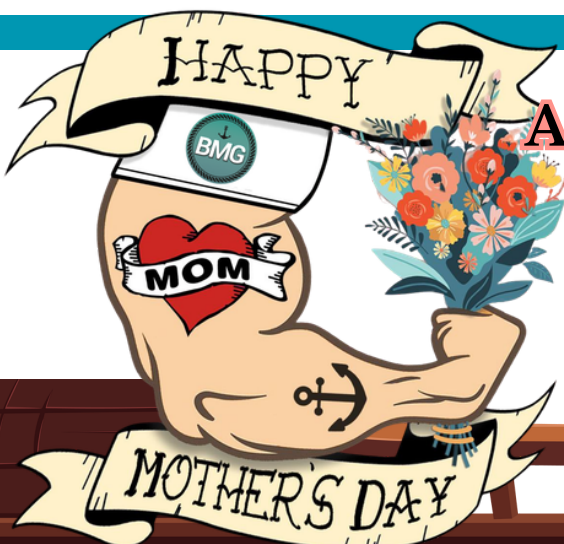
Alex León stands out for his leadership, expertise, and commitment to operational excellence in our bulk petroleum division. P. 04-05



SEASPEAK: THE LANGUAGE OF THE SEA

Developed by the IMO, Seaspeak ensures clear communication between crews worldwide. Essential for safety. Spoken across oceans. P. 07

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A MOTHER'S STRENGTH MOVES OCEANS

From the decks of our tugboats to the flow of every shipment, the spirit of motherhood is ever-present at BMG.

BMG SECURES 1-YEAR CONTRACT WITH SUNOCO, LLC

By: Capt. Raúl Iglesias
BMG Planning & Strategy Director

We are happy to announce that our management has completed negotiations and signed a one-year contract to transport oil and other clean products around Puerto Rico, the US Virgin Islands, and other ports in the Caribbean Islands, for Oil Major “SUNOCO, LLC.”

The time charter contract starts next Monday, 28 April 2025.

Due to our vessel utilization program, we had to discontinue the “Great Lakes East Contract,” previously transporting a barge between Fernandina and Puerto Rico, and re-assign our tug operations to support this new contract.

Although it was a difficult decision, it was the right move for “BORINKEN.” The Fernandina–Puerto Rico service placed high demands on the equipment, and the charter rates were low compared with this new oil contract.

This contract represents another significant step toward solidifying BMG’s position in the Caribbean Basin in its core business line: the transportation of oil products by barge. Marine oil transportation in US territory is an extremely challenging business, but the market charter rates support a solid transportation company willing to work hard and meet the high standards expected by the Oil Majors.

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*We have formed
 a great oil transportation fleet
 capable of servicing
 all the needs of the oil majors,
 trading in Puerto Rico and the
 USVI area.*

*The quality, flexibility and
 performance
 of our equipment is well known
 in the local market
 and is rapidly gaining
 recognition
 beyond our market boundaries.
 - Capt. Raúl Iglesias*

”

BMG OIL TRANSPORTATION BARGE FLEET

TENNESSE
80,000 Bbl / **TUG OCEAN TOWER**
(Black Oil Service)



DBL 76 / **TUG DON ARTURO**
80,000 Bbl
(Clean Oil Service)



NE'ENA / **TUG LOBO GRANDE**
50,000 Bbl
(3 Products / Clean Oil Service)





ANCHORED IN EXCELLENCE

Spotlight on ALEX LEON, Bulk Petroleum Manager

In this month's edition of *Anchored in Excellence*, we're proud to feature Alex León, BMG's dedicated Bulk Petroleum Manager. With a sharp focus on safety, logistics, and operational efficiency, Alex plays a critical role in ensuring the smooth transportation of one of the world's most essential resources. His leadership, experience, and calm under pressure make him a key anchor in our maritime operations. Join us as we get to know more about his professional journey, daily responsibilities, and the passion that fuels his work at BMG.



-Alex, can you tell us a little about your background and how you came to join BMG?

I began working for a company that inspected fuels loaded and discharged in Puerto Rico. I performed sampling for the laboratory to certify the quality of the products and certified the volumes transported by barge and tanker. Then learned about fuel laboratory analysis in order to testify when the laboratories performed the tests. I provided various services to plants such as Texaco, Esso, Total, Puma, Best, among others, in various positions ranging from supplies and fuel receipt supervision to fuel transportation and distribution to the island. With a degree in engineering, I worked on equipment calibrations to refuel aircraft and fuel systems at power plants on various Caribbean islands. With this knowledge and the company's need to develop fuel barge transportation, I joined the company as a Bulk Petroleum Manager to address the challenges this position faces.

-What does a typical day look like in your role as Bulk Petroleum Manager?

As Bulk Petroleum Manager, I manage communication and customer requirements regarding fuel transportation and with those who receive the product to maintain safe operations and on-time delivery. I establish barge loading plans for the quantities requested by customers, ensuring compliance with port drafts, barge stability, and compatibility with the products being moved.

I communicate with the tankermen operating the barges to instruct them with the necessary instructions to fulfill and complete the trip without interruptions and efficiently. I ensure compliance with the required documentation. I work closely with the Port Captain on the general conditions and maintenance of the barges. I communicate with the Port Engineer for repairs and maintenance of barge machinery. I work with the Compliance Officer on the documentation and inspection of barges to ensure compliance with all USCG and Class regulations. I ensure the safety of the equipment, personnel, and transported products, ensuring good operational practices.

-What's one challenge you frequently face in your operations—and how do you handle it?

Fuel barge operations typically face many challenges. But the biggest challenge we face is meeting delivery schedules, which are especially affected by weather or other events that cause delays. We work hard across all departments to reduce the delays we can, ensuring a high number of deliveries are made on time. All of this is done in a safe environment.

-What accomplishment at BMG are you most proud of so far?

I believe the most important achievement is having the barges operating without interruptions, passing regulatory inspections and, above all, the SIRE inspection required by our clients.

-How do you approach safety and efficiency in such a critical area of the business?

Maintaining a safe operation starts with each of us. Our staff utilizes training sessions and drills to educate and refresh their knowledge. We maintain constant communication to ensure a safe operation and seek efficiency throughout the operation. We discuss loading and discharging plans, seeking to identify all positive options that will help us achieve our objectives safely and efficiently while complying with all established laws and regulations.

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ANCHORED IN EXCELLENCE

Spotlight on ALEX LEON

Bulk Petroleum Manager

-What do you enjoy most about working at BMG?

What I like most about working at BMG is how dynamic and moving the work is. There's always a new challenge to face and work on. It gives us the opportunity to analyze, think, learn, and apply many new concepts. We develop new processes and increase our knowledge in different operational areas. We work with many professionals in different areas who share their knowledge, enriching our work.

-What qualities do you think are essential for success in the petroleum and maritime industry?

To be successful in the petroleum and maritime industry, two important things are necessary. The first is safety. The safety of the personnel working with fuel and vessels. The safety of vessels such as barges, tugboats, and ships. The safety of the equipment within the vessels, such as machinery and navigation equipment. This will ensure a risk-free operation. The second is knowledge and following maritime rules and laws. Educating ourselves will elevate us all to a higher level in industry. This will lead us directly to many successes.

-What's one lesson you've learned on the job that's stuck with you?

Wow, yes. I remember a difficult situation that happened one day on one of the fuel barges. As we were preparing to begin the operation, an event occurred with great potential to create a major incident. Those of us on board at the time worked through the situation with excellent coordination, controlling the event and preventing anything bigger from happening. The best thing we learned from this situation is how well-coordinated, well-trained teamwork can accomplish great tasks. Not only in difficult situations but also in everyday, routine work, always achieving success in any task we set ourselves. We are not heroes individually, but greater winners when we work as a group.

Alex León's commitment to operational excellence and his unwavering dedication to safety and teamwork truly embody the values that drive BMG forward. His leadership ensures that our bulk petroleum operations remain efficient, reliable, and prepared for the challenges of an evolving industry. We're proud to have professionals like Alex anchoring our success — and inspiring those around him every step of the way.

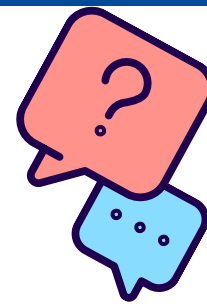
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*Success in this field isn't just about moving fuel
— it's about moving together, as a team, with purpose and precision.*

”

— Alex León

Have someone in mind for our next *Anchored in Excellence* spotlight? We're always looking to celebrate the dedication, talent, and heart behind BMG's everyday success.



PING-PONG INTERVIEW

*Discover more about
Alex León*

-Favorite color
Green

-Favorite food
Steaks & Sea Food

-A movie you love
Comedy Movies

-Best thing in life
Family Times

-Worst thing in life
Hyprocrisy

-Hobby or something you love doing
Wood & Metal work

-A destination in your bucket list
Travel to Spain

-A song that always lift your mood
Rock & Salsa

-Something you can't live without
My Family

-Your dream vacation
Greek Islands Cruise

-Your dream car
Jaguar F-Type R75

-Favorite book
Electronics Books

-Your biggest wish
Good health in my old age

-Your greatest strength
Responsibility

-A weakness you're working on
Improving Eating Habits



To every mother in the BMG family—thank you for helping us deliver more than cargo. You deliver love, leadership, and legacy. Happy Mother's Day!

A TRIBUTE ACROSS THE TIDES

Honoring Mothers in the Maritime World

At BMG, our vessels may carry cargo—but our hearts carry something far more powerful: the memory, strength, and love of the women who raised us. Whether we're steering tugboats through narrow channels or navigating busy harbors, we are always guided by the quiet compass of a mother's care. Her lessons stay with us, steady as the ocean's pull.

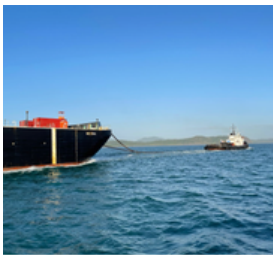
In honor of Mother's Day, we share a small collection of poems—some traditional, some original—that speak to the unique bond between sailors and the mothers who shape them.

May these words sail gently into your heart, and may every mother—whether onshore or at sea—feel seen, celebrated, and deeply appreciated.



"A Mother's Love"
(Author Unknown)

A sailor sails across the sea,
Through storms and skies of mystery.
But in his heart, he keeps in sight,
A mother's voice, a beacon's light.
Through rolling waves and tempests near,
Her whispered prayers he'll always hear.
She guides him home through wind and foam,
Her love the anchor, her heart his home.



"Home Is Where Mother Is"
(Author Unknown)

Far out at sea, when days are long,
I hear my mother's sweetest song.
Her hopes are winds that fill my sail,
Her dreams the stars that guide my trail.
Though oceans vast between us lie,
Her love lifts me toward the sky.
Wherever duty calls me roam,
My mother's love will be my home.



"The Harbor of Her Arms"
(Author Unknown)

When ships depart and tides grow rough,
When journeys call and seas are tough,
A sailor's heart is tied by charms—
To memories of a mother's arms.
She built the strength to brave the seas,
She taught the sailor how to be.
No matter where the anchors fall,
A mother's love will guide it all.

A MOTHER'S STRENGTH, *Moves Oceans*

Motherhood is a journey filled with strength, patience, resilience, and unconditional love—values that resonate deeply in the maritime world. At BMG, we are proud to recognize and celebrate the mothers among us, whether they are leading teams, supporting operations, or guiding their families back home.

This year, we symbolize our appreciation with a special gesture: the Lobo Grande, one of our proudest tugboats, adorned with vibrant flowers. This image represents not only beauty and celebration, but also the incredible balance of power and tenderness that our BMG mothers embody every day.

*You deliver
love,
leadership, and
legacy*

To all the moms in our BMG family—thank you for being our compass, our anchor, and our steady wind. Your dedication both at work and at home inspires us daily. We are better, stronger, and more united because of you.

*Happy
Mother's
Day*

BORINKEN MARINE GROUP, LLC

*"Fueled by Passion,
Driven by Unity."*

What's Seaspeak?

Seaspeak is a standardized form of English used for communication between seafarers and maritime professionals around the world. It was developed by the International Maritime Organization (IMO) to enhance clarity and safety in international maritime communication.

Seaspeak is essential for ensuring that maritime operations are conducted smoothly, reducing the likelihood of accidents, and ensuring effective communication between crews and vessels across different languages and regions.

Here are some common Seaspeak examples that are used in maritime communication:

1. **"Roger"**: Acknowledgment of received information.
2. **"Affirmative"**: Yes, or agreement.
3. **"Negative"**: No or disagreement.
4. **"Over"**: End of transmission, waiting for reply.
5. **"Out"**: End of communication, no response expected.
6. **"Stand by"**: Prepare or wait.
7. **"Say again"**: Requesting the other person to repeat the message.
8. **"All clear"**: No danger, everything is clear.
9. **"Acknowledge"**: Request to confirm receipt of message.
10. **"Break"**: Used to separate different parts of a message.
11. **"Mayday"**: A distress signal, indicating immediate danger.
13. **"Bearing"**: Direction or position of an object relative to the observer's current location.
14. **"Echo"**: Repeat a specific part of the message.



These terms are designed to ensure smooth, quick, and precise communication, essential for safety and coordination in the maritime industry.

**National
MARITIME DAY
(USA)**

The United States National Maritime Day, observed on May 22, is a day to honor the American maritime industry and its workforce.

Established in 1933, this day commemorates the first successful transoceanic voyage of the SS Savannah in 1819 and pays tribute to the merchant mariners who have played a vital role in trade, national security, and economic growth.

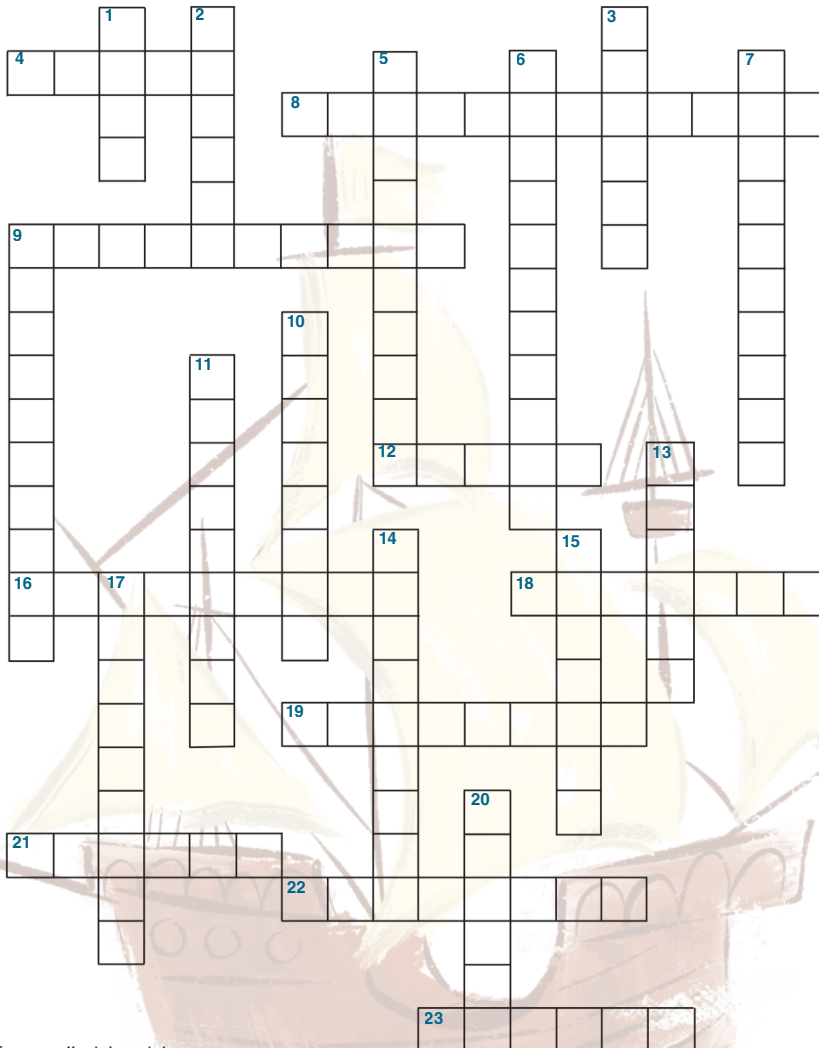
CROSSWORD CHALLENGE: HISTORIC SHIPS

Put your maritime knowledge to the test with this crossword puzzle featuring legendary ships from history. From famous explorers to iconic battleships, can you name them all?

Instructions:

- Complete the crossword using your knowledge (or best guesses!) about historic ships.
- No Googling allowed!
- The answers are included at the bottom of the page — but don't peek unless you've truly given it your best shot.
- Challenge a coworker to see who gets the most right!

Fair winds and good luck, sailor!



Across

- 4 "Don't forget" this ship
8 Oldest ship in the US Navy
9 Airship which burned tragically in New Jersey in 1937
12 "Tranquility base here. The _____ has landed."
16 Torpedoed by U-boat May 7, 1915
18 Sank the HMS Hood in 1941
19 Henry Hudson's vessel
21 Captured in Southeast Asia in 1968
22 Jack Aubrey's favorite
23 Ahab's whaling ship

Answers

- 1 Nina
2 Beagle
3 Bounty
4 Maine
5 Enterprise
6 Liberty Bell
7 Golden Hind
8 Constitution

- 9 Hindenburg
10 Clermont
11 Carpathia
12 Eagle
13 Glomar
14 Mayflower
15 Victory
16 Lusitania

- 17 Speedwell
18 Bismark
19 Half Moon
20 Turtle
21 Pueblo
22 Surprise
23 Pequod

Down

- 1 Columbus's smallest in 1492
2 Darwin's ship
3 Fletcher Christian's new responsibility
5 Captain James T. Kirk's favorite
6 Grissom's Capsule
7 Drake's Gilded Deer
9 Transported Jim Hawkins to Treasure Island
10 Fulton's first successful steamboat
11 First to Titanic's survivors
13 Explorer for deep sea salvage
14 Landed at Plymouth Rock in 1620
15 Nelson's flagship at Trafalgar
17 Pilgrims left her behind in 1620
20 America's first working submarine

Did you know?

The RMS Titanic was 882 feet long —about the length of 4 city blocks!

